



Montana Direct Hay Report

AMS Livestock, Poultry and Grain Market News
MT Dept. of Ag Market News

Fri Dec 1, 2023

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Direct Hay Weighted Average Report for week ending 12/1/2023

	Volume		
	This Week	Last Reported (11/13/2023)	Last Year
Tons:			
Hay	1800	1050	1928
Straw	50	0	100
Total	1850	1050	2028

Please Note: The above volumes (tonnage, acres, and bales) listed on this USDA LPGMN report are for confirmed trades only, it does not include estimated volume (tonnage) for bids or offers to the trade.

Compared to last week: Hay sold steady to 10.00 lower. Hay sales were light to moderate this week, with slightly more interest seen. Lots of rancher to rancher sales have been seen over the past few weeks. Many ranchers are asking 150.00 for hay in rounds but very few sales have been seen at that price. Large hay producers are being squeezed as rancher to rancher sales are comprising many of the hay sales. Many larger hay producers are shipping hay out of the state with most hay shipping east into Minnesota, Iowa and Wisconsin. Lower diesel prices has allowed freight to cheapen and helped move hay out of the state. Demand for hay to ship north to Canada has lightened as a strong dollar makes it more difficult to ship goods into Canada. No Canadian hay was reported this week. Mild weather continues to curb demand within the state as many locations still have cows out grazing on Fall grass. Winter has been open across much of the state. Some sales were reported for tax proposes as high calf prices have ranchers needing to spend money, however ranchers seem unwilling to give any premium for hay as many try to recoup from high hay prices over the last two years. Demand for straw has lightened as heavy straw supplies continue to be seen. Not enough straw sales were seen to develop a full market trend, however lower undertones were noticed. According to the drought monitor 12.62% of the state is in Moderate drought or worse, down 13.58% from two weeks ago. 4.48% of the state is in an Severe drought or worse, down 4.07% from two weeks ago. 0.00% of the state is in Extreme drought or worse, unchanged from two weeks ago.

N/A						
Hay (Conventional)						
Alfalfa - Good/Premium (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	110	185.00	185.00	F.O.B.		
Large Square 3x4	75	160.00-180.00	173.33	F.O.B.		
Large Square 3x4	300	200.00	200.00	F.O.B.-Stables		
Alfalfa - Fair/Good (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	765	140.00	140.00	F.O.B.		
Large Square 3x4	50	150.00	150.00	F.O.B.		
Alfalfa - Utility (Trade/Per Ton)						
	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square 3x4	300	120.00	120.00	F.O.B.		

Source: USDA AMS Livestock, Poultry & Grain Market News

MT Dept of Ag Market News

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www.ams.usda.gov/lpgmn

<https://mymarketnews.ams.usda.gov/> | <https://mymarketnews.ams.usda.gov/viewReport/2769>

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Alfalfa/Grass Mix - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	135	140.00	140.00	F.O.B.		

Grass - Fair/Good (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Round	65	140.00	140.00	F.O.B.		

Straw (Conventional)

Barley - (Trade/Per Ton)

	<u>Qty</u>	<u>Price Range</u>	<u>Wtd Avg</u>	<u>Freight/Use</u>	<u>Description</u>	<u>Crop Age</u>
Large Square	50	60.00	60.00	F.O.B.		

Click here for more information on Hay Quality Designation Guidelines

<https://www.ams.usda.gov/sites/default/files/media/HayQualityGuidelines.pdf>

Click here for Hay glossary of terms

<https://www.ams.usda.gov/market-news/livestock-poultry-and-grain-hay-terms>